



# Essentials of the Development Process Online Course

**COURSE DATES:** Jan. 8, 15, 22, 29; Feb. 5, 12, 19, 26

All sessions will take place from noon-2 p.m. ET on Wednesdays.

## Attendee Information

(One attendee per registration. Course credit provided to registered attendees only.)

NAME	NAIOP MEMBER NUMBER	
TITLE	COMPANY	
ADDRESS		
CITY	STATE	ZIP
PHONE	EMAIL <i>(Required for email confirmation and log-in instructions)</i>	

## Tuition

Check appropriate fee:	U.S.	Canada
<b>NAIOP Member</b>	<input type="checkbox"/> \$795	<input type="checkbox"/> \$1,059
<b>Nonmember</b>	<input type="checkbox"/> \$995	<input type="checkbox"/> \$1,325
<b>Developing Leader Member</b>	<input type="checkbox"/> \$595	<input type="checkbox"/> \$792
<b>Student Member</b>	<input type="checkbox"/> \$95	<input type="checkbox"/> \$126
<b>Student Nonmember</b>	<input type="checkbox"/> \$145	<input type="checkbox"/> \$193

### TOTAL PAYMENT DUE \$ \_\_\_\_\_

*Payment for a NAIOP Online Course entitles access for one person only to the course and all materials.*

### Cancellation Policy

All cancellations must be in writing. Cancellations of registrants received after **December 24, 2019**, will be charged a fee of \$100 per attendee. Cancellations received after **December 31, 2019**, will forfeit the registration fee. **No refunds will be made for no-shows. Substitutions are permitted until December 31, 2019.** Nonmembers substituting for members will pay the difference in fees. Cancellation/substitution notices should be sent to [education@naiop.org](mailto:education@naiop.org) or faxed to 703-674-1471.

## Payment (Must accompany registration form to be registered)

Mastercard  VISA  \*AmEx  Check (Payable to NAIOP)

CREDIT CARD NUMBER \_\_\_\_\_

EXPIRATION DATE \_\_\_\_\_

NAME ON CREDIT CARD \_\_\_\_\_

BILLING ADDRESS \_\_\_\_\_

NAME (PLEASE PRINT) \_\_\_\_\_

SIGNATURE \_\_\_\_\_

**\* AmEx not accepted for Canadian payment.**

Registration is not confirmed until payment is received.